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北京福田戴姆勒汽车有限公司

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Date 日期
2024-05-11

已完税

Supply Agreement H6 Part

H6 零件供应协议

Between
协议双方

Beijing Foton Daimler Automotive Co., Ltd.
北京福田戴姆勒汽车有限公司

No. 21 Hongluo Donglu, Huairou District, Beijing, China
中国北京市怀柔区红螺东路 21 号

- hereinafter referred to as "BFDA" or "Party A"-
- 以下简称“BFDA”或“甲方”-

and
与

Beijing Goldrare Automobile Parts Co.,Ltd.
北京光华荣昌汽车部件有限公司

Industrial Park of Liucun Town, Changping District, Beijing, China
中国北京昌平区流村镇工业园区

- hereinafter "Partner", "Supplier" or "Party B"-
- 以下简称“合作伙伴”“供应商”或“乙方”-

- BFDA and Partner hereinafter jointly "Contracting Parties" and individually "Contracting Party"-
- BFDA 及合作伙伴合称“协议双方”，单独称“协议一方” -

- scope of awarding: VGU 365001_NI / VGU Base Plate with Noise Insulation
- 针对: VGU 365001_NI / VGU 底板带隔音垫 -

1 **Subject Matter of the Agreement** 本协议标的

- 1.1 This Supply Agreement (hereinafter "Agreement") applies to the supply of parts, spare parts, components, and/or systems pursuant to **Annex 1** (hereinafter "Parts") by Partner to BFDA.

本 H6 零件供应协议（以下简称“本协议”）适用于合作伙伴根据**附件 1** 向 BFDA 供应零件、备件、组件和/或系统（以下简称“零件”）。

- 1.2 This Agreement also applies to the Parts if they have been technically modified and/or they have been given a new part number or item number or if the Contracting Parties have agreed new prices. In particular the Contracting Parties will update new part numbers or item numbers as well as updated prices in purchase contracts on an ongoing basis (as a rule: annually). If a purchase contract contains modified terms only with regard to certain Parts, the existing agreements will continue to apply in respect of the unmodified Parts unless otherwise agreed.

本协议也适用于已被技术修改和/或被指定新零件号或项目号的零件，或已被协议双方拟定约定新的价格的零件。具体而言，协议双方将持续在采购合同中的更新新零件号或项目号以及更新新的价格（通常为：每年）。除非另行约定，如果采购合同中包含仅与某些零件相关的修改条款，则现有协议就未修改的零件的部分将继续适用。

- 1.3 This Agreement is based on the competitiveness of the Partner with regard to prices, quality, ability to innovate and security of supply.

本协议基于合作伙伴在价格、质量、创新能力和供应安全方面的竞争力。

2 **Obligations of Partner** 合作伙伴的义务

- 2.1 Partner is obliged to meet BFDA's requirements for the supply of Parts. The delivery obligation for series-production in respect of the Parts applies until the end of the term of the Agreement according to Article 8, unless a purchase

contract has a longer term, in which case the term of the purchase contract applies.

合作伙伴有义务满足 BFDA 对零件供应的要求。根据第 8 条，本协议期限内，零件批量生产之交付义务始终有效。如采购合同具有更长的期限，则采购合同的期限适用。

- 2.2 Partner is not entitled to demand that BFDA buys a specific number of Parts. Quantities notified by BFDA are merely non-binding planned quantities. The binding quantities to be supplied by Partner and the delivery dates are specified in the individual call-off orders of BFDA.

合作伙伴无权要求 BFDA 购买特定数量的零件。BFDA 通知的数量仅为计划数量，并无约束力。合作伙伴所提供的具有约束力的零件数量和交付日期，应在 BFDA 的分订单中确定。

- 2.3 The technical specification for the Parts is contained in the relevant components requirements specification/ components implementation specification/ the drawings (together hereinafter "Technical Specifications"). The Contracting Parties may amend the Technical Specifications on an ongoing basis within the scope of the change management process.

零件的技术规范包含在相关组件要求规范、组件实施规范和图纸中（以下合称为“技术规范”）。协议双方可在变更管理过程的范围内持续修改技术规范。

- 2.4 BFDA may also purchase the Parts for other purposes other than installation in the explicitly named model series.

除用于在明确制定的模型系列中安装外，BFDA 购买的零件也可能用于其他目的。

- 2.5 The Partner shall ensure that initial samples are supplied to the BFDA plant by May 20th, 2024 for the purpose of obtaining an initial sample inspection report (hereinafter called "ISIR"). If Partner is unable to meet the specified production date, Partner must inform BFDA's Supplier Management (Annex 2) immediately.

合作方应确保在不迟于 2024 年 5 月 20 日向 BFDA 工厂提供初始样品，以获得初始样品检验报告(以下简称“ISIR”)。如果合作伙伴无法满足指定的生产日期，合作伙伴必须立即通知 BFDA 的供应商管理(附件 2)。

3 Prices 价格

- 3.1 The prices for the Parts are listed in Annex 1.

零件价格见附件 1。

The Partner shall not be entitled to any more extensive remuneration claims under this Agreement, in particular for reimbursement of expenditures.

合作伙伴无权根据本协议获得任何额外超出的报酬索赔，特别是开支报销。

3.2 The price reductions specified in **Annex 1** have to be granted for each part number in the agreed amount.

必须按照附件 1 中之规定，以约定的金额对每个零件号进行降价。

3.3 The above mentioned prices of the Parts are binding. Each of the Contracting Parties may demand the initiation of negotiations on an adjustment of the prices to reflect changes in costs which could not be foreseen at the time of the conclusion of the Agreement. Upon request of BFDA Partner shall disclose its price calculation in an appropriate form.

上述零件价格具有约束力。协议双方均可要求就价格调整发起谈判，以反映订立本协议时无法预见的费用变化。合作伙伴应根据 BFDA 的要求以适当的形式披露其价格计算方式。

3.4 Both Contracting Parties will investigate opportunities for further cost reductions. If potential savings are identified the Contracting Parties will adjust the price accordingly.

协议双方将探究进一步降低成本的机会。如明确了潜在的节约，协议双方将相应地调整价格。

3.5 In the event of extraordinary annual changes to the costs of material (material costs +/- 10%; reference figure is the mean value for the half year) each of the Contracting Parties may demand the initiation of negotiations on an adjustment of the prices in line with the changed cost situation. Such adjustment will only take account of the value beyond the specified threshold, in accordance with the share of the cost component to the total value of the Part.

如果材料成本（材料成本+/-10%，参考数字为半年平均值）发生了巨大的年度变化，协议双方均可要求就价格调整发起谈判，使其与成本变化情况一致。根据成本构成占该零件总值的份额，这种价格调整将只考虑超出规定阈值的价值。

3.6 The Partner must document price changes in a parts history (see **Annex 3**).

合作伙伴必须在零件历史记录中记录价格变化（见附件 3）。

4 **Payment terms 付款条款**

Payment term upon the Parts and related tools are as below:

零件和相应模具的支付条款如下：

BFDA will pay only upon receipt of a valid invoice and that tool samples have achieved green status (where necessary). Green status means the full PPAP approval on the Parts level.

Payment will become due on the 25th of the month following delivery/service, provided the invoice, including suitable proof of performance, is dated in the month of delivery/service and is received by the responsible BFDA Invoice

Verification department by the third working day of the following month. BFDA reserves the right to raise objections after payment has been made.

BFDA 将仅在收到有效的发票，并且模具件达到绿色状态时（如需要的话）进行支付。绿色状态指零件通过完整的 PPAP 审核。

如果发票（包括适当的验收合格证明）在产品/服务交付的当月开具，并且 BFDA 的发票验收负责部门在转月的第三个工作日之前收到了该票据的情况下，则付款在产品/服务交付后的转月 25 号到期。即使付款已经完成，BFDA 仍保留提出异议的权利。

5 Spare Parts 备件

- 5.1 Partner undertakes to ensure a supply of spare parts for the Parts governed by this Agreement for the time after the end of series production in accordance with the contractual arrangements, in particular the BFDA Special Terms 34.

根据合同安排，特别是 BFDA 特别条款 34，合作伙伴承诺在批量生产结束之后供应本协议所规定之零件的备件。

- 5.2 Once worldwide series production has ended, the most recent applicable series production price plus the actual costs incurred by Partner for special packaging will continue to apply to the supply of spare parts for further three calendar years. Once the three calendar years are over, all requests for price adjustments must be listed in detail with documentary evidence. This serves as the basis for further negotiations. The obligation to continue supplying spare parts at initially unchanged prices will remain in place for the duration of the negotiations.

一旦全球批量生产结束，最近适用的批量生产价格加上合作伙伴因特殊包装而产生的实际成本将就备件供应在未来三个日历年继续适用。三个日历年结束后，所有价格调整请求必须通过文件证明详细列出。这是进一步谈判的基础。在谈判期间，将继续履行以最初不变的价格继续供应备件的义务。

6 Use of Information 信息使用

- 6.1 Partner hereby grants BFDA a non-exclusive, irrevocable, transferable right, unlimited in terms of time, place and content, to use copyright-protected work results arising in connection with its deliveries to BFDA (e.g. designs, drawings of Parts and Tools, sketches, layouts, blueprints, plans, design data, information) in any way, free of charge, and to amend, edit, and disseminate them. In particular, the Partner shall provide BFDA with CAD-3D and CAD-2D components descriptions for this purpose.

合作伙伴特此授予 BFDA 一项非专属的、不可撤销、可转让权利（该权利不受时间、地点和内容的限制），即以任何方式免费使用、修改、编辑和传播与 BFDA 交付物相关的受版权保护的工作成果（例如，设计、零件和模具图纸、草图、布局、蓝图、计划、设计数据、信息）。鉴于此，合作伙伴应向 BFDA 提供 CAD-3D 和 CAD-2D 组件的描述。

- 6.2 Partner warrants that neither the work result or any aspect thereof nor the development contained therein will infringe intellectual property rights or other third-party rights, as a result of intentional or negligent conduct on the part of Partner. If Partner becomes aware of third-party rights that would prohibit use of the work result, it shall inform BFDA without undue delay and obtain from BFDA a decision as to whether such rights should be utilized. Partner shall indemnify, defend, and hold BFDA harmless from any and all liability, costs, and expenditures in connection with non-compliance with the aforementioned obligation.

合作伙伴保证，不论是工作成果或工作成果的任何方面还是工作成果中的开发均不会因为合作伙伴的故意或疏忽行为而侵犯知识产权或其他第三方权利。如果合作伙伴发现存在禁止使用该工作成果的第三方权利，合作伙伴应通知 BFDA（不得无故拖延）并从 BFDA 获得是否应使用此类权利的指示。合作伙伴应赔偿、保护 BFDA 使其就违背上述义务而产生的任何和所有责任、成本和支出免受损害。

- 6.3 In case that the stipulations of paragraph 1 and 2 of this Article are in conflict with already agreed stipulations in other contracts (for example in a development agreement), the stipulations of the other contract shall prevail over the stipulations in paragraph 1 and 2 of this Article.

如本条第 1、2 项的规定与其他合同中（例如，开发协议）已经约定的规定相冲突，则另一合同的规定优先于本条第 1、2 项的规定。

7 **Technical Modifications** 技术修改

BFDA may demand at any time that changes be made to the Parts with regards to design and production. The Partner may only object to the change request in so far as implementing the modifications would be unreasonable. Should an amendment to this Agreement be required to account for a modification, in particular with regard to delivery dates, increased or lower costs, Partner must provide a supplementary offer without undue delay upon receipt of the change request. BFDA can only accept the offer in writing once it has carried out a final plausibility review. BFDA is not obliged to accept Partner's offer. If these modifications result in increased or lower costs, the order must be issued by the BFDA Purchasing Department.

BFDA 可能随时要求在设计和生产方面对零件进行修改。合作伙伴只能反对修改实行不合理的范围内的修改请求。如果需要对本协议进行修改从而实现零件修改，特别是交付日期、增加或降低成本方面，合作伙伴必须在收到修改请求后提供补充报价，且不得无故拖延。BFDA 只有在进行了最终合理性审查后才能以书面形式接受该报价。BFDA 没有义务接受合作伙伴的报价。如果修改导致成本增加或降低，则订单必须由 BFDA 采购部门签发。

8 **Term of the Agreement** 协议期限

- 8.1 This Agreement comes into force on 11.05.2024 and ends on 31.12.2027. The Agreement cannot be terminated ordinarily. The right of the Contracting parties of extraordinary termination for cause shall not be affected.

本协议于 2024 年 05 月 11 日生效，并于 2027 年 12 月 31 日结束。一般情况下本协议不能终止。协议双方因终止事由而意外终止的权利不受影响。

- 8.2 BFDA is entitled to extend this Agreement two times for each one year. This right may be exercised no later than six months before expiration of the original term of the Agreement or the end of the first extension by submitting a written declaration (also by e-mail) to the Partner.

BFDA 有权每年延长本协议两次。BFDA 可通过向合作伙伴提交书面声明（也可通过电子邮件）的方式行使该权利，但不得晚于本协议原始期限届满前或第一次延期结束前六个月。

- 8.3 The end of this Agreement shall not affect Partner's obligation regarding the supply of spare parts in accordance with the contractual provisions. If this Agreement ends before discontinuation of series production, the end of the Agreement instead of the end of series-production will apply in respect of the obligations pursuant to Article 5.1.

本协议终止，合作伙伴根据合同条款提供备件义务依然有效。如果本协议在停止批量生产之前结束，5.1 条规定的义务，本协议的终止（而非批量生产的结束）将适用。

- 8.4 Partner undertakes to be competitive in terms of quality, price, ability to innovate, and security of supply for the duration of the Agreement. If BFDA receives a more favorable offer from an alternative Partner, taking all the named criteria into account, BFDA will inform Partner of this. Partner will then be given the opportunity, over a period of six months, to implement measures to improve the aforementioned four criteria so that it is able to offer BFDA equivalent or better terms. Should Partner fail to match the more favorable criteria within a period of six months upon Partner's receiving BFDA's notification, BFDA is entitled to terminate the Agreement, including applicable purchase contracts, for cause in respect of the items concerned with a period of six months' notice without payment of any compensation.

合作伙伴承诺在本协议期限内质量、价格、创新能力和供应安全方面具有竞争力。如果 BFDA 从其他合作伙伴那里收到更优惠的报价，考虑到所有指定的标准，BFDA 将通知合作伙伴。然后，合作伙伴将有机会，在六个月的时间内，采取措施改进上述四项标准，以便能够为 BFDA 提供相等的或更优惠的条款。如果合作伙伴在收到 BFDA 通知后六个月内就有关事项未能提供更优惠的条款，BFDA 有权终止本协议，包括适用的购买合同，无需支付任何赔偿。

- 8.5 If the scope of individual provisions of this Agreement, including its annexes, extends beyond the end of the Agreement, these provisions will remain effective even after the Agreement ends.

如果本协议的个别条款（包括其附件）约定的范围超出本协议的结束时间，则即使在本协议终止后，这些条款仍将有效。

9 Other Agreements 其他协议

- 9.1 Unless otherwise stated in this Agreement, the General Purchase Conditions for H6 Parts and the BFDA Special Terms for H6 Parts are applicable.

除非本协议另有规定，否则 H6 零件的一般购买条件和 H6 零件的 BFDA 特殊条款均适用。

9.2 The most current versions of the General Purchase Conditions for H6 Parts and the BFDA Special Terms for H6 Parts shall apply. BFDA will inform Partner of changes to the General Purchase Conditions for H6 Parts and the BFDA Special Terms for H6 Parts by giving appropriate advance notice.

H6 零件的一般购买条件和 H6 零件的 BFDA 特殊条款的最新版本将适用。BFDA 将通过适当的提前通知，告知合作伙伴有关 H6 零件的一般购买条件和 H6 零件的 BFDA 特殊条款的变更。

9.3 Unless otherwise expressly agreed in this Agreement, the following order of precedence applies:

除非本协议另有明确约定，则以以下优先顺序适用：

- this Agreement;
本协议；
- the purchase contracts that supplement this Agreement; however if the purchase contracts contain provisions governing prices, level of technological development, or part/item numbers, such provisions take precedence over the provisions in this Agreement;
本协议的补充购买合同；但是，如果补充购买合同中包含有关价格、技术发展水平或零件/项目号的规定，则此类规定优先于本协议中的规定；
- General Purchase Conditions for H6 Parts respectively the most current version;
H6 零件的一般购买条件的相应最新版本；
- BFDA Special Terms for H6 Parts respectively the most current version;
H6 零件的 BFDA 特别条款相应最新版本；
- other existing agreements relating to the Parts.
与零件有关的其他现有协议。

9.4 If any Contracting Party is granted the right in one of the contractual provisions to commence negotiations with the other party, the Contracting Parties agree that, if the negotiations fail, this does not give rise to any right to amend or terminate the Agreement.

如果协议一方在一项合同条款中被授予与另一方进行谈判的权利，则协议双方同意，如果谈判失败，则不会产生任何导致本协议修改或终止的权利。

10 **General Provisions 一般条款**

10.1 No oral collateral agreements have been made. Modifications and additions to this Agreement, and its revocation, are valid only if made in writing. The same applies in respect of the modification or revocation of this provision.

未达成口头附属协议。本协议的修改和补充及该修改和补充的撤销仅在以书面形式提出时有效。本条规定的修改或撤销同样仅在以书面形式提出时有效。

- 10.2 Should any provision of this Agreement be invalid, the Contracting Parties will replace it with an effective provision that accords as closely as possible with the intended commercial purpose of the invalid provision. The invalidity of individual provisions will not affect the validity of the remaining provisions.

如果本协议的任何条款无效，协议双方将以有效条款取代该条款。有效条款将尽可能与无效条款的预期商业目的相符。个别条款的无效不会影响其余条款的有效性。

- 10.3 The Annexes to this Agreement are an integral part of the Agreement.

本协议的附件是本协议的组成部分。

11 **Compliance with Laws** 法律合规

- 11.1 The parties agree to comply with all applicable laws, rules, regulations and product requirements affecting the parties' performance under the terms of this Agreement, carrying the force of law including, without limitation, those of their respective state of incorporation or principal place of business, and of the state of operations (collectively referred to as "Applicable Laws").

双方同意遵守影响双方履行本协议条款的具有法律效力的所有适用法律、规则、法规和产品要求，包括但不限于其各自的注册地或主要营业地及经营地的法律、规则、法规和产品要求（统称为“适用法律”）。

- 11.2 Notwithstanding the above and any further provisions of this Agreement, the parties confirm that they have adequate procedures in place in order to comply with the Applicable Laws relating to antitrust, anti-corruption, anti-money laundering, sanctions and export control obligations, data protection, the prohibition of child and forced labor, labor rights, occupational health and safety, as well as environmental protection during the term of the parties' contractual relationship.

尽管有上述规定及本协议项下任何进一步规定，双方确认其均已制定了充分的程序，以遵守与反垄断、反腐败、反洗钱、制裁与出口管制义务、数据保护、禁止童工和强迫劳动、劳工权利、职业健康与安全以及双方合同关系存续期间的环境保护所相关的适用法律。

- 11.3 The parties agree to respect all internationally recognized human rights as expressed in the UN International Bill of Human Rights and the ILO's (International Labour Organization) fundamental conventions during the term of the parties' contractual relationship.

双方同意在双方合同关系存续期间尊重《联合国国际人权法案》及 ILO（国际劳工组织）基本公约中所表述的所有国际公认的人权。

- 11.4 The parties shall ensure through the establishment, implementation, monitoring and active enforcement of pertinent policies, procedures and measures including, without limitation, the keeping of accurate books and records, that there is continuous and full compliance with all of the provisions in this Article.
双方应通过制定、实施、监督与积极执行相关政策、程序和措施，包括但不限于保存准确的账簿和记录，以确保持续并完全遵守本条的所有规定。

12 **Governing Law and Dispute Resolution** 管辖法律与争议解决

12.1 Governing Law 管辖法律

The formation of this Agreement, its validity, interpretation, execution and any performance of this Agreement, and the settlement of any disputes hereunder, shall be governed by published and publicly available laws, rules and regulations of China. If there are no published or publicly available Chinese laws, rules or regulations or international treaties or conventions governing a particular matter, the then current general business practices in China shall apply, to the extent they are in conformity with generally accepted international business practices and principles.

本协议的订立，其有效性、解释、签署和本协议的任何履行，以及本协议项下任何争议的解决，均受中国公布和公开的法律、法规或规章的管辖。如果对某特定事项而言，没有管辖该特定事项的公布或公开的中国法律、法规或规章或国际条约或公约，则在符合公认的国际商业惯例和原则的范围内，应适用当时的中国一般商业惯例。

12.2 Dispute Resolution 争议解决

- (1) In the event any dispute arises between the Contracting Parties out of or in relation to this Agreement, including any dispute regarding its breach, termination or validity, the Contracting Parties shall attempt in the first instance to resolve such dispute through friendly consultations.

如果协议双方因本协议或就本协议产生任何争议，包括有关本协议违约、终止或有效性的任何争议，协议双方应首先尝试通过友好协商解决争议。

- (2) If the dispute has not been resolved by friendly consultations within sixty (60) days after one Contracting Party has served written notice to the other Contracting Party requesting the commencement of such consultations, then any concerned Contracting Party may submit the dispute to the people's court where BFDA is registered.

如果在协议一方向另一协议方发出书面通知要求开始进行协商后六十（60）天内未能通过友好协商解决争议，则该方可将争议提交至 BFDA 注册所在地的人民法院。

13 **Miscellaneous Provision** 其它约定

This Agreement is made in both English and Chinese. If there is any conflict between the two languages versions, the English version shall prevail.

本协议同时以英文和中文签署。如果两种语言版本之间有任何冲突，以英文版本为准。

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List of Annexes 附件清单

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Authorised to sign for Beijing Foton Daimler Automotive Co., Ltd.
经授权代表北京福田戴姆勒汽车有限公司进行签署

By *(signature)*:
授权代表人 (签名) :

By *(signature)*:
授权代表人 (签名) :

Name *(block letters)*:
姓名 (正楷大写)

Name *(block letters)*:
姓名 (正楷大写)

Senior Manager Procurement
高级采购经理

Buyer Procurement
采购

Beijing 北京,
Place, Date:
地点, 日期:

Beijing 北京,
Place, Date
地点, 日期

Authorised to sign on behalf of Beijing Goldrare Automobile Parts Co., Ltd. (Company Chop)
经授权代表北京光华荣昌汽车零部件有限公司 (公司印章) 进行签署

By *(signature)*:
授权代表人 (签名) :

Name *(block letters)*:
姓名 (正楷大写)

Title
职务

Place, Date
地点, 日期

Annex 1: Parts and Prices**附件 1：零件与价格**

Part number 零件号	ES2 Color Code ES2 颜 色代码	Part Name 零件名称	Drawin g Level 图纸级 别	Price/ Savings 2024 Exclusive of VAT (RMB) 价格/降价 2024 不含增值税 (人 民币)	Price/ Savings 2025 Exclusive of VAT (RMB) 价格/降价 2025 不含增值税 (人民币)	Price/ Savings 2026 Exclusive of VAT (RMB) 价格/降价 2026 不含增值税 (人民币)	Price/ Savings 2027 Exclusive of VAT (RMB) 价格/降价 2027 不含增值税 (人民币)	Packaging (not included in "Price") Exclusive of VAT (RMB) 包装 (不包括在 "价格"中) 不含增值税 (人 民币)	Logistics to BFDA (not included in "Price") Exclusive of VAT (RMB) 运输到 BFDA 的 物流 (不包括在 "价格"中) 不含增值税 (人 民币)
A960910111 1		ZB BASE PLATEZB BASE PLATE 底板	002	¥ 79.39	¥ 78.60	¥ 77.81	¥ 76.25	¥ 0	¥

*All price listed above is exclusive of VAT. Considering Incoterm FCA Cangzhou.

*所有价格均为不含增值税价格。基于国际贸易术语解释通则 FCA 沧州。

Raw Material Cost as of 2023H2

截至 2023 年下半年的原材料成本

Annex 2: Contacts**附件 2: 联系人****Development 开发**

Name 姓名	Department 部门	Phone 电话	Fax 传真	E-Mail 电子邮件	Location 位置	HPC
Ricardo Queiroz	TC/BEC	+86-13810210494	N.A.	ricardo.c.queiroz@daimlertruck.com	Beijing	
Mingwei Jia	TC/BEC	+86-13810478552	N.A.	mingwei.jia@daimlertruck.com	Beijing	

Cost Planning 成本规划

Name 姓名	Department 部门	Phone 电话	Fax 传真	E-Mail 电子邮件	Location 位置	HPC
Zhuo Wang	TC/BCB	+86-13810715231	N.A.	zhuo.wang@daimlertruck.com	Beijing	

Purchasing 采购

Name 姓名	Department 部门	Phone 电话	Fax 传真	E-Mail 电子邮件	Location 位置	HPC
Haifeng Cheng	TC/BPE	+86-13601065759	N.A.	haifeng.cheng@daimlertruck.com	Beijing	

Supplier Management 供应商管理

Name 姓名	Department 部门	Phone 电话	Fax 传真	E-Mail 电子邮件	Location 位置	HPC
Nan Wang	TC/BPS	+86-18145687651	N.A.	bfda.ww.wang@daimlertruck.com	Beijing	

Annex 4: Spare Parts and Prices

附件 4：售后备件与价格

For spare parts delivered during the series delivery period, the series price current during the series lifetime generally applies.
 批量交付期内交付的备件，其价格通常采用批量产品寿命内的当前批量产品价格。

Part number 零件号	Part Name 零件名称	Drawing Level 图纸级别	Price/ Savings 2024 Exclusive of VAT(RMB) 价格/降价 2024 不含增值税 (人民币)	Price/ Savings 2025 Exclusive of VAT (RMB) 价格/降价 2025 不含增值税 (人民币)	Price/ Savings 2026 Exclusive of VAT (RMB) 价格/降价 2026 不含增值税 (人民币)	Price/ Savings 2027 Exclusive of VAT (RMB) 价格/降价 2027 不含增值税 (人民币)	Packaging (not included in "Price") Exclusive of VAT (RMB) 包装（不包括 在“价格”中） 不含增值税 (人民币)	Logistics to BFDA (not included in "Price") Exclusive of VAT (RMB) 运输到 BFDA 的物流（不包 括在“价格”中） 不含增值税（人民币）
A9609101111	ZB BASE PLATEZB BASE PLATE 底板	002	¥ 79.39	¥ 78.60	¥ 77.81	¥ 76.25	¥ 5.00	¥ 25.50

*All price listed above is exclusive of VAT. Considering Incoterm DAP Pinggu Beijing.

*所有价格均为不含增值税价格。基于国际贸易术语解释通则 DAP 北京平谷。